



# **Management's Discussion and Analysis**

**For the three months ended September 30, 2023**

Dated November 28, 2023

## HIGHLIGHTS

Three months ended	Sep 30 2023	Jun 30 2023	Mar 31 2023	Dec 31 2022	Sep 30 2022
<b>FINANCIAL</b>					
Petroleum and natural gas sales	361,280	360,000	344,256	402,962	288,698
Adjusted funds flow from operations <sup>(1)</sup>	(103,057)	(107,452)	(132,941)	(226,157)	(117,845)
\$ per share - basic	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
\$ per bbl	(29.47)	(26.36)	(37.95)	(57.54)	(41.60)
Net loss	(88,361)	(165,996)	(228,212)	(275,480)	(350,261)
\$ per share - basic	(0.00)	(0.00)	(0.00)	(0.00)	(0.01)
Capital expenditures					
E&E	1,584	137,331	11,168	-	-
P&E	1,999	-	-	4,963	364
Acquisitions	-	200,630	283,999	-	1,947,565
Decommissioning obligations settled	-	(879)	-	25,000	-
Total assets	4,657,253	4,667,150	4,565,010	4,486,233	4,820,578
Net surplus <sup>(1)</sup>	175,191	127,240	(317,294)	(715,252)	(2,221,102)
<b>OPERATING</b>					
Production					
Oil (bbl/d)	38.0	44.8	38.9	42.7	30.8
Average realized prices					
Oil (\$/bbl)	103.31	88.33	98.27	102.53	101.91
Netback					
Petroleum and natural gas sales (\$/bbl)	103.31	88.33	98.27	102.53	101.91
Royalties (\$/bbl)	(19.70)	(20.20)	(20.02)	(24.20)	(21.65)
Operating, workover and transportation expenses (\$/bbl)	(65.30)	(51.73)	(77.44)	(92.59)	(56.31)
Operating netback <sup>(1)</sup> (\$/bbl)	18.31	16.40	0.80	(14.25)	23.95
Interest income (\$/bbl)	-	0.20	2.08	1.28	-
G&A (\$/bbl)	(31.00)	(42.96)	(40.83)	(44.57)	(65.55)
Adjusted funds flow netback <sup>(1)</sup> (\$/bbl)	(12.69)	(26.36)	(37.95)	(57.54)	(41.60)

<sup>(1)</sup> Adjusted funds flow from operations, net surplus, operating netback and adjusted funds flow netback are non-GAAP measures and are reconciled to the nearest GAAP measures under the heading "Non-GAAP financial measures" in this MD&A.

## INTRODUCTION

The following Management Discussion and Analysis (“MD&A”) is management’s assessment of Uriel Gas Holdings Corp.’s (the “Company”) financial and operating results for the three months ended September 30, 2023 and should be read in conjunction with the audited financial statements of the Company for the year ended June 30, 2023. The Company prepares its financial statements in accordance with International Financial Reporting Standards and interpretations (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

### Basis of presentation

The reporting and measurement currency is the Canadian dollar.

### About the Company

The Company was incorporated on September 28, 2021 under the Business Corporations Act of British Columbia, and became a reporting issuer on December 22, 2022. The Company’s shares began trading on the Canadian Securities Exchange (the “CSE”) on January 11, 2023 under the trading symbol “UGH”.

The Company is a growth-oriented oil and natural gas company focused on exploration, development and production of crude oil and natural gas assets in the Western Canadian Sedimentary Basin.

The Company plans to grow by continuing to acquire and optimize recoveries from under-developed hydrocarbon pools that offer compelling economics. The Company is committed to providing superior long-term financial returns for shareholders while operating in a manner that protects the safety of workers, communities and the environment.

### Key properties

The Company purchased petroleum and natural gas rights in the Richdale area of Alberta on July 14, 2022 resulting in predominately high working interests in eight deviated oil wells producing from the Banff Formation. The Company’s ownership covers approximately 5,920 gross acres and is located approximately 100 miles northeast of Calgary, Alberta.

The Company closed three additional acquisitions during the year ended June 30, 2023 in the Greater Grande Prairie area of Alberta. This consolidation of assets covering approximately 3,840 gross acres includes high value natural gas wells and pipelines with an average WI of 76% in the northern portion of this sweet natural gas pool; with helium testing greater than or equal to 0.75%. In its ongoing attempt to grow its conventional light oil base; while at same time advancing its helium portfolio, geological mapping led to the posting of Crown lands offsetting several key wells in the area and the Company was successful in acquiring 800 highly prospective acres for both Cardium and Ellerslie light oil potential.

## RESULTS OF OPERATIONS

The Company’s ability to maintain production volumes and produce into a strong oil price environment bolstered the Company’s revenue and reduced the net loss compared to the previous quarter. As a result of well workover / repair activity during the quarter, the Company’s per unit operating and workover costs were high. As repairs are completed and production volumes increase, certain fixed costs will be distributed across the increased production base and are expected to reduce expenses per bbl.

Comparative data for the three months ended September 30, 2023 versus the three months ended September 30, 2022, are included in tables that follow.

## Production

Three months ended	Sep 30 2023	Sep 30 2022	% Change
<b>Daily production</b>			
Oil (bbl/d)	38.0	30.8	23%

The Company closed the Richdale property acquisition on July 14, 2022. Production from the Richdale property was approximately 38 bbl/d at the time of acquisition. Well repairs have maintained production at that level.

## Pricing

Three months ended	Sep 30 2023	Sep 30 2022	% Change
<b>Average benchmark prices</b>			
WTI crude (CAD/bbl)	110.26	116.61	-5%
<b>Company realized prices</b>			
Oil (\$/bbl)	103.31	101.91	1%

The Company's realized price reflects pricing from a month-to-month marketing arrangement. Strong benchmark pricing resulted in a realized price of \$103.31/bbl for the three months ended September 30, 2023.

## Revenue

Three months ended	Sep 30 2023	Sep 30 2022	% Change
<b>Petroleum and natural gas sales by product</b>			
Oil	361,280	288,698	25%
\$ per bbl	103.31	101.91	1%
<b>Royalties by product</b>			
Oil	68,895	61,327	12%
\$ per bbl	19.70	21.65	-9%
% of sales	19%	21%	
<b>Revenue</b>			
Oil	292,385	227,371	29%
\$ per bbl	83.61	80.26	4%

Royalties include crown, freehold and gross overriding royalties paid on oil production. Increased price and volume from one year ago resulted in increased revenue for the three months ended September 30, 2023.

### Operating, workover and transportation expense

Three months ended	Sep 30 2023	Sep 30 2022	% Change
Operating	<b>147,577</b>	74,900	97%
\$ per bbl	<b>42.20</b>	26.44	60%
Workover	<b>71,156</b>	77,283	-8%
\$ per bbl	<b>20.35</b>	27.28	-25%
Transportation	<b>9,616</b>	7,342	31%
\$ per bbl	<b>2.75</b>	2.59	6%
Total	<b>228,349</b>	159,525	43%
\$ per bbl	<b>65.30</b>	56.31	16%

Operating costs increased year over year for the period ended September 30, 2023 as the Company works to stabilize costs at its Richdale property post acquisition.

Workover costs included repairs on 2 wells during the three months ended September 30, 2023. The workovers involved standard repair practices to restore and maintain production. This approach was taken to maintain production at this stage versus increasing production with more capital-intensive work such as acid fracturing and selective acidizing.

### Depletion and depreciation (“D&D”)

Three months ended	Sep 30 2023	Sep 30 2022	% Change
D&D	<b>28,911</b>	5,578	418%
\$ per bbl	<b>8.27</b>	1.97	320%

D&D is calculated on a unit-of-production (bbl) basis. This fluctuates period to period primarily as a result of changes in the underlying proved plus probable reserve base and in the amount of costs subject to depletion and depreciation, including future development cost.

### General and administrative expenses (“G&A”)

Three months ended	Sep 30 2023	Sep 30 2022	% Change
G&A	<b>108,403</b>	185,693	-42%
\$ per bbl	<b>31.00</b>	65.55	-53%

G&A costs for the three months ended September 30, 2023 decreased from the same period one year ago as a result of G&A a decrease in professional fees. The Company incurred additional costs in the same period one year ago as it worked towards a preliminary prospectus.

## Share-based payments

Three months ended	Sep 30 2023	Sep 30 2022	% Change
Share-based payments	-	214,700	-100%
\$ per bbl	-	75.79	-100%

The Company did not grant any stock options during the three months ended September 30, 2023.

## Other expenses

Three months ended	Sep 30 2023	Sep 30 2022	% Change
<b>Other expenses</b>			
Accretion expense	15,083	12,136	24%
\$ per bbl	4.31	4.28	1%

The Company recognized \$15,083 in accretion expense relating to the Company's decommissioning obligations during the three months ended September 30, 2023.

## Net loss and comprehensive loss

Three months ended	Sep 30 2023	Sep 30 2022	% Change
Net loss and comprehensive loss	(88,361)	(350,261)	-75%
\$ per share - basic	(0.00)	(0.00)	-31%
\$ per bbl	(25.27)	(123.64)	-80%

The net loss for the three months ended September 30, 2023 was less than one year ago as a result of increased production, higher oil prices and lower G&A costs compared to the same period one year ago.

## Operating netback and adjusted funds flow netback<sup>(1)</sup>

Three months ended	Sep 30 2023	Sep 30 2022	% Change
<b>Netbacks (\$ per bbl)</b>			
Petroleum and natural gas sales	103.31	101.91	1%
Royalties	(19.70)	(21.65)	-9%
Operating, workover and transportation expense	(65.30)	(56.31)	16%
<b>Operating netback</b>	<b>18.31</b>	<b>23.95</b>	<b>-24%</b>
Interest income	-	-	
G&A	(31.00)	(65.55)	-53%
<b>Adjusted funds flow netback</b>	<b>(12.69)</b>	<b>(41.60)</b>	<b>-70%</b>

<sup>(1)</sup> Adjusted funds flow from operations, net surplus, operating netback and adjusted funds flow netback are non-GAAP measures and are reconciled to the nearest GAAP measures under the heading "Non-GAAP financial measures" in this MD&A.

## Adjusted funds flow from operations<sup>(1)</sup>

Three months ended	Sep 30 2023	Sep 30 2022	% Change
Cash flow from operating activities	(29,345)	(23,020)	27%
Decommissioning obligations settled	-	-	
Changes in non-cash working capital	(73,712)	(94,825)	-22%
Adjusted funds flow from operations	(103,057)	(117,845)	-13%
\$ per share - basic	(0.00)	(0.00)	
\$ per bbl	(29.47)	(41.60)	-29%

<sup>(1)</sup> Adjusted funds flow from operations, net surplus, operating netback and adjusted funds flow netback are non-GAAP measures and are reconciled to the nearest GAAP measures under the heading "Non-GAAP financial measures" in this MD&A.

## SUMMARY OF QUARTERLY RESULTS

The following table highlights the Company's quarterly performance:

Three months ended	Sep 30 2023	Jun 30 2023	Mar 31 2023	Dec 31 2022	Sep 30 2022
<b>FINANCIAL</b>					
Petroleum and natural gas sales	361,280	360,000	344,256	402,962	288,698
Adjusted funds flow from operations <sup>(1)</sup>	(103,057)	(107,452)	(132,941)	(226,157)	(117,845)
\$ per share - basic	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
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Net loss	(88,361)	(165,996)	(228,212)	(275,480)	(350,261)
\$ per share - basic	(0.00)	(0.00)	(0.00)	(0.00)	(0.01)
Capital expenditures					
E&E	1,584	137,331	11,168	-	-
P&E	1,999	-	-	4,963	364
Acquisitions	-	200,630	283,999	-	1,947,565
Decommissioning obligations settled	-	(879)	-	25,000	-
Total assets	4,657,253	4,667,150	4,565,010	4,486,233	4,820,578
Net surplus <sup>(1)</sup>	175,191	127,240	(317,294)	(715,252)	(2,221,102)
<b>OPERATING</b>					
Production					
Oil (bbl/d)	38.0	44.8	38.9	42.7	30.8
Average realized prices					
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Netback					
Petroleum and natural gas sales (\$/bbl)	103.31	88.33	98.27	102.53	101.91
Royalties (\$/bbl)	(19.70)	(20.20)	(20.02)	(24.20)	(21.65)
Operating, workover and transportation expenses (\$/bbl)	(65.30)	(51.73)	(77.44)	(92.59)	(56.31)
Operating netback <sup>(1)</sup> (\$/bbl)	18.31	16.40	0.80	(14.25)	23.95
Interest income (\$/bbl)	-	0.20	2.08	1.28	-
G&A (\$/bbl)	(31.00)	(42.96)	(40.83)	(44.57)	(65.55)
Adjusted funds flow netback <sup>(1)</sup> (\$/bbl)	(12.69)	(26.36)	(37.95)	(57.54)	(41.60)

<sup>(1)</sup> Adjusted funds flow from operations, net surplus, operating netback and adjusted funds flow netback are non-GAAP measures and are reconciled to the nearest GAAP measures under the heading "Non-GAAP financial measures" in this MD&A.

## CAPITAL EXPENDITURES

Three months ended	Sep 30 2023	Sep 30 2022	% Change
Exploration and evaluation expenditures	1,584		
Property and equipment	1,999	364	449%
Acquisitions	-	1,947,565	-100%
Total capital expenditures	3,583	1,947,929	-100%

Capital expenditures for the period ended September 30, 2023 represented small adjustments to previous spending.

### Undeveloped land

	As at Sep 30 2023	As at Jun 30 2023
Gross undeveloped hectares	1,728	1,728
Net undeveloped hectares	1,728	1,728

The Company did not acquire any undeveloped land during the three months ended September 30, 2023.

## CAPITALIZATION AND CAPITAL RESOURCES

### Share capital and outstanding common shares data

	As at Sep 30 2023	As at Jun 30 2023
Common shares	69,862,900	69,862,900
Special warrants	-	-
Stock options	6,150,000	6,150,000
Broker warrants	1,708,900	1,708,900

### Liquidity and capital resources

The Company's capital management objectives are: (i) to deploy capital to provide an appropriate return on investment to shareholders; (ii) to maintain financial flexibility in order to meet financial obligations; and (iii) to fund petroleum and natural gas exploration, development and acquisition opportunities. The Company is not subject to any externally imposed capital requirements. The Company reviews future forecasted revenue and expenses on an on-going basis to determine the amount of funds available to be spent on planned capital expenditures. Planned capital expenditures are ranked according to economic metrics and are subject to minimum economic hurdles.

The Company is currently very early in the growth phase of its life-cycle and intends to grow meaningfully over time. The Company does have a surplus on hand and expects to continue to have adequate liquidity to fund budgeted capital investments through a combination of cash balances, cash flow, equity, and debt if required. Additional funding may be required for future operating and capital requirements, which may necessitate equity or debt financing. The Company's capital program is flexible and can be adjusted as



needed based on the prevailing economic environment. The Company will continue to monitor economic conditions and the possible impact on its business and strategy and will make adjustments as necessary.

## OFF-BALANCE SHEET ARRANGEMENTS

The Company confirms that there are no off-balance sheet financing arrangements and that the Company does not have any special purpose entities.

## ACCOUNTING POLICIES AND ESTIMATES

### Critical accounting estimates, judgements and assumptions

The preparation of the financial statements in conformity with IFRS requires management to make estimates and use judgements and assumptions regarding the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses for the period. By their nature, estimates are subject to measurement uncertainty and changes in such estimates in future periods could require a material change in the financial statements.

The Company's critical accounting estimates, judgements and assumptions include:

- determination and identification of cash-generating units;
- identification of impairment indicators;
- componentization;
- reserves, depletion and depreciation expense, recognition of deferred income tax assets and recoverability of asset carrying amounts;
- decommissioning obligations;
- fair value of financial instruments;
- deferred income taxes;
- leases; and
- current environment and estimation uncertainty.

Please refer to Note 4 of the Company's audited financial statements as at and for the year ended June 30, 2023 for a discussion of these estimates, judgements and assumptions.

### Significant accounting policies

A summary of the significant accounting policies used by the Company can be found in Note 3 of the audited financial statements as at and for the year ended September 30, 2023.

## RISK FACTORS AND RISK MANAGEMENT

The Company's management team is focused on long-term strategic planning and the identification and mitigation of risks that may impact the Company. Identified risks include commodity prices, operational matters, reserve estimates, royalty regimes, variations in foreign exchange rates and interest rates, third party credit risk, environmental risks and project risks.

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE ("ESG") INITIATIVES

The Company operates in jurisdictions that have regulated or have proposed to regulate greenhouse gas ("GHG") emissions and other air pollutants. While some regulations are in effect, others are at various stages of review, discussion and implementation. There is uncertainty around how any future federal legislation will harmonize with provincial regulation, as well as the timing and effects of regulations. Climate change regulation at both the federal and provincial level has the potential to significantly affect the regulatory environment of the crude oil and natural gas industry in Canada. Such regulations impose certain costs and risks on the industry. In general, there is some uncertainty with regard to the impacts of

federal or provincial climate change and environmental laws and regulations, as it is currently not possible to predict the extent of future requirements. Any new laws and regulations, or additional requirements to existing laws and regulations, could have a material impact on the Company's operations and cash flow.

## RELATED PARTY TRANSACTIONS

There were no related party transactions for the three months ended September 30, 2023 other than compensation to key management.

## ADDITIONAL INFORMATION

Additional information regarding Uriel and its business and operations can be obtained on SEDAR or by contacting the Company at Uriel Gas Holdings Corp., Suite 2900, 500 – 4<sup>th</sup> Avenue SW, Calgary, AB, Canada T2P 2V6, visiting the website at [www.urielgas.com](http://www.urielgas.com) or by emailing the Company at [investors@urielgas.com](mailto:investors@urielgas.com).

## NON-GAAP AND OTHER FINANCIAL MEASURES

Certain measures in this MD&A do not have a standardized meaning as prescribed by IFRS and therefore are considered non-generally accepted accounting principles ("GAAP") measures. These measures may not be comparable to similar measures presented by other issuers. These measures have been described and presented in this MD&A in order to provide shareholders with additional information regarding the Company's liquidity and its ability to generate funds to finance its operations. Adjusted funds flow, net debt (surplus), operating netback and adjusted funds flow netback are non-GAAP measures.

Management believes the presentation of the Non-GAAP financial measures in the MD&A provide useful information to shareholders as the measures provide increased transparency and the ability to better analyze performance against prior periods on a comparable basis.

### ***Adjusted funds flow from operations***

Adjusted funds flow from operations or "adjusted funds flow" is a Non-GAAP measure. Adjusted funds flow from operations is calculated based on cash flow from operating activities before changes in non-cash working capital, decommissioning obligations settled and changes in non-current assets. Decommissioning obligations settled are discretionary and are excluded as they may vary based on the stage of the Company's assets and operating areas. The Company utilizes adjusted funds flow from operations as a key measure to assess the ability of the Company to generate cash flow necessary to fund dividends, operating activities, capital expenditures and debt repayments, and ultimately, satisfy corporate strategy. Adjusted funds flow from operations as presented is not intended to represent cash flow from operating activities, net income (loss) or other measures of financial performance calculated in accordance with IFRS.

Refer to "Adjusted funds flow from operations" section for further discussion and reconciliation to GAAP measure.

### ***Operating netback and adjusted funds flow netback***

Operating netback is calculated on a per bbl basis as petroleum sales, plus other revenue, less royalties, operating, transportation and blending expenses. The Company also calculates operating netback after gain (loss) on risk management contracts.

Adjusted funds flow netback or adjusted funds flow from operations on a per bbl basis is calculated on a per bbl basis as operating netback plus realized gain (loss) on risk management contracts plus other operating activity cash flows.

Operating netback and adjusted funds flow netbacks are common metrics used in the oil and gas industry and used by management to measure operating results on a per bbl basis to better analyze performance against prior periods on a comparable basis. The calculations of operating netback and adjusted funds flow netback are shown in the "Results of Operations" section in this MD&A.

### **Net debt (surplus)**

Net debt (surplus) is calculated as long-term debt plus accounts payable and accrued liabilities and current debt less cash and cash equivalents, accounts receivable and prepaid expenses and deposits. Management utilizes net debt (surplus) as a key measure to assess the liquidity of the Company.

	<b>As at Sep 30 2023</b>	<b>As at Jun 30 2023</b>
<b>Net surplus</b>		
Trade and other payables	<b>447,554</b>	384,172
Cash and cash equivalents	<b>(54,946)</b>	(29,184)
Accounts receivable	<b>(168,371)</b>	(156,140)
Prepaid expenses and deposits	<b>(49,046)</b>	(71,608)
Deficit (Surplus)	<b>175,191</b>	127,240

### **FORWARD-LOOKING STATEMENTS**

Certain statements contained in this MD&A constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to the Company's future outlook and anticipated events or results and may include statements regarding the future financial position, business strategy, budgets, projected costs, capital expenditures, financial results, taxes and plans and objectives of or involving the Company. Particularly, statements regarding the Company's future operating results and economic performance are forward-looking statements. In some cases, forward-looking information can be identified by terms such as "may", "will", "should", "expect", "plan", "anticipate", "believe", "intend", "estimate", "predict", "potential", "continue" or other similar expressions concerning matters that are not historical facts.

These statements are based on certain factors and assumptions regarding expected growth, results of operations, performance and business prospects and opportunities. While the Company considers these assumptions to be reasonable based on information currently available to the Company, they may prove to be incorrect.

Forward looking information is also subject to certain factors, including risks and uncertainties that could cause actual results to differ materially from what the Company currently expects. These factors include risk associated with oil and gas exploration, production, marketing, and transportation such as loss of market, volatility of commodity prices, currency fluctuations, imprecision of reserve estimates, environmental risk, and competition from other producers and ability to access sufficient capital from internal and external resources. Other than as required under securities laws, the Company does not undertake to update this information at any particular time.

All statements, other than statements of historical fact, which address activities, events, or developments that Uriel expects or anticipates will or may occur in the future, are forward-looking statements within the meaning of applicable securities laws. These statements are subject to certain risks and uncertainties, and may be based on estimates or assumptions that could cause actual results to differ materially from those anticipated or implied.